



**FOR IMMEDIATE RELEASE:**

## **VMware Special Pricing**

July 31, 2017

*Lubbock, Texas* – LEARN: Lonestar Education and Research Network (LEARN) would like to take a moment to thank all of our members who have taken advantage of the incredible savings offered through our VMware contract.

We would also like to announce that due to the high demand this contract has generated, VMware has agreed to increase our discount from 17% to 18% on new license purchases.

The contract covers all VMware technologies and services. Members can also save on subscriptions and support, which is typically unheard of outside of large upfront purchase agreements!

**For more information on how your institution can access the contract, please contact:**

<http://www.carahsoft.com/buy/education-contracts/thequilt>

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## **New Convenience Contract for VMware is Now Available to All LEARN Members – Q&A**

### **What is The Quilt Consortium Pricing Program with VMware?**

The Quilt is the non-profit national coalition of 36 of our country's most advanced regional research and education networks. Participants in The Quilt provide advanced network services and applications to over 250 universities and thousands of other educational institutions.

Through its partnership with Carahsoft and VMware, The Quilt has successfully leveraged its collective buying power to ensure steep discounts on all VMware licenses and services.

### **Pricing?**

The Quilt has established advantageous discounts for all VMware products & services. In addition to software license discounts, VMware has extended discounts on items such as support (SnS\*), renewals, managed services, training, and professional services.

### **How do I qualify for The Quilt pricing?**

If your organization is a member of LEARN, then you qualify for The Quilt pricing! If you are not a LEARN member, but would like to find out more about LEARN and our service offerings, please send an inquiry to [info@tx-learn.net](mailto:info@tx-learn.net).

**How do I receive a budgetary quote?**

In order to receive pricing, please contact your preferred reseller of choice, or Carahsoft for The Quilt – VMware Consortium Pricing. If you do not have a preferred reseller, Carahsoft can assist in partnering you with one of their 50+ VMware’s Top Solution Providers. <http://www.carahsoft.com/buy/education-contracts/thequilt#product-details>

**Who is Carahsoft?**

Carahsoft is the leading public sector distributor for VMware products and services. They combine traditional distribution services with dedicated VMware Product Specialists.

**For information on The Quilt – VMware Consortium Pricing Program including an overview of the RFP process:**

<http://www.thequilt.net/vmware-convenience-pricing-program/>